

Income statement				
	Team_1	Team_2	Team_3	Team_4
Revenues				
Consumer postpaid voice revenues	182 036	201 490	231 213	240 751
Consumer prepaid voice revenues	14 726	15 166	15 412	16 629
Consumer data revenues	13 318	27 577	9 246	15 434
Consumer messaging revenues	31 659	32 433	33 281	41 866
Mobile content revenues	12 916	18 055	20 265	21 804
Corporate voice revenues	153 869	119 584	113 588	100 293
Corporate data revenues	53 777	44 437	41 883	39 252
Total	462 300	458 742	464 890	476 028
Expenses				
Marketing expenses	135 000	140 000	140 000	120 000
Mobile content expenses	8 000	5 300	4 650	9 000
Corporate customer aquisition and relations expenses	23 000	11 250	6 830	8 700
R&D expenses	48 001	26 000	131 000	85 000
Maintenance expenses	11 150	6 440	4 050	8 050
Handset business expenses	0	0	0	0
Personnel expenses	70 394	69 393	76 631	86 500
Total	295 545	258 383	363 161	317 250
EBITDA				
	166 755	200 359	101 728	158 778
Depreciation from fixed assets	45 260	40 139	46 104	45 209
EBIT				
	121 495	160 220	55 624	113 568
Financial expenses	14 700	18 900	31 710	18 900
Taxes (26%)	27 767	36 743	6 218	24 614
Profit	79 028	104 577	17 696	70 054

Balance sheet (k€)				
	Team_1	Team_2	Team_3	Team_4
Assets				
Fixed assets	469 433	454 882	426 316	432 755
Cash and cash equivalents	140 317	285 288	375 146	140 444
Total	609 751	740 170	801 462	573 199
Liabilities & equity				
Equity				
Share capital	200 000	200 000	200 000	200 000
Previous years profits	10 723	-14 407	-141 234	-146 855
Profits for this year	79 028	104 577	17 696	70 054
Total equity	289 751	290 169	76 462	123 199
Liabilities				
Short term dept	0	0	0	0
Long term dept	320 000	450 000	725 000	450 000
Total liabilities	320 000	450 000	725 000	450 000
Total	609 751	740 170	801 462	573 199

Market shares

	Team_1	Team_2	Team_3	Team_4
Consumers:				
Postpaid voice	20	23	28	28
Prepaid voice	23	23	26	27
Cellular data	24	34	15	27
WLAN data	14	68	0	18
SMS	22	24	26	28
MMS	33	19	13	34
Corporations:				
SME voice	33	22	20	24
NAT voice	30	24	22	24
INT voice	31	24	22	24
PA voice	32	24	22	22
SME data	34	23	18	25
NAT data	36	23	18	23
INT data	34	23	20	23
PA data	35	24	20	21

Knowledge levels for each technology

	Team_1	Team_2	Team_3	Team_4
GSM	72	74	70	72
GPRS	95	95	70	54
EDGE	87	0	62	70
WCDMA	0	74	19	62
WLAN	100	90	85	80
Application and service platform	100	90	100	100

Key management ratios

	Team_1	Team_2	Team_3	Team_4
Operating performance (%)				
ROE	27,3	36,0	23,1	56,9
Debt/Equity	1,1	1,6	9,5	3,7