

Income statement				
	Team_1	Team_2	Team_3	Team_4
Revenues				
Consumer postpaid voice revenues	334 369	385 528	373 172	342 594
Consumer prepaid voice revenues	25 598	26 951	29 903	20 448
Consumer data revenues	19 846	12 498	5 960	17 235
Consumer messaging revenues	34 757	33 216	38 636	24 572
Mobile content revenues	21 653	12 632	5 153	9 796
Corporate voice revenues	120 123	87 761	145 392	86 951
Corporate data revenues	41 198	27 930	43 871	16 264
Total	597 545	586 516	642 086	517 859
Expenses				
Marketing expenses	180 000	170 000	160 000	150 000
Mobile content expenses	4 500	5 300	4 400	1 500
Corporate customer aquisition and relations expenses	34 250	13 600	50 360	14 000
R&D expenses	45 000	46 000	10 001	120
Maintenance expenses	14 600	7 020	20 650	1 562
Handset business expenses	0	0	0	0
Personnel expenses	74 978	74 109	94 404	66 998
Total	353 328	316 029	339 815	234 180
EBITDA				
Depreciation from fixed assets	39 171	37 745	60 042	45 209
EBIT				
Financial expenses	18 900	6 300	18 900	18 900
Taxes (26%)	48 398	58 875	58 066	57 088
Profit	137 748	167 568	165 264	162 481

Balance sheet (k€)				
	Team_1	Team_2	Team_3	Team_4
Assets				
Fixed assets	382 147	349 340	560 941	430 753
Cash and cash equivalents	98 932	193 026	409 369	289 022
Total	481 079	542 366	970 310	719 774
Liabilities & equity				
Equity				
Share capital	200 000	200 000	200 000	200 000
Previous years profits	-54 304	200 193	-121 334	-146 855
Profits for this year	137 748	167 568	165 264	162 481
Total equity	283 444	567 760	243 930	215 626
Liabilities				
Short term dept	0	0	0	0
Long term dept	200 000	0	450 000	250 000
Total liabilities	200 000	0	450 000	250 000
Total	481 079	542 366	970 310	719 774

Market shares

	Team_1	Team_2	Team_3	Team_4
Consumers:				
Postpaid voice	25	28	26	22
Prepaid voice	25	27	30	18
Cellular data	29	19	33	18
WLAN data	52	13	8	26
SMS	25	28	27	20
MMS	23	19	45	13
Corporations:				
SME voice	24	19	39	18
NAT voice	24	17	39	20
INT voice	23	17	35	25
PA voice	21	20	34	25
SME data	20	17	42	20
NAT data	20	12	49	19
INT data	23	16	37	24
PA data	21	18	36	24

Knowledge levels for each technology

	Team_1	Team_2	Team_3	Team_4
GSM	91	70	70	70
GPRS	100	60	98	55
EDGE	100	0	17	0
WCDMA	17	21	52	90
WLAN	100	90	60	70
Application and service platform	97	86	96	95

Key management ratios

	Team_1	Team_2	Team_3	Team_4
Operating performance (%)				
ROE	48,6	29,5	67,8	75,4
Debt/Equity	0,7	0,0	1,8	1,2