

<b>Income statement</b>				
	<b>Team_1</b>	<b>Team_2</b>	<b>Team_3</b>	<b>Team_4</b>
<b>Revenues</b>				
Consumer postpaid voice revenues	205 237	220 857	206 431	247 080
Consumer prepaid voice revenues	17 937	20 014	18 728	22 374
Consumer data revenues	7 579	13 868	19 456	15 023
Consumer messaging revenues	44 945	36 900	32 453	36 453
Mobile content revenues	57 838	4 276	12 725	24 974
Corporate voice revenues	161 096	122 961	128 752	126 663
Corporate data revenues	85 762	50 529	71 310	54 147
<b>Total</b>	<b>580 395</b>	<b>469 405</b>	<b>489 855</b>	<b>526 714</b>
<b>Expenses</b>				
Marketing expenses	150 000	120 000	100 000	120 000
Mobile content expenses	10 000	2 050	1 805	7 100
Corporate customer aquisition and relations expenses	25 500	12 000	16 500	10 600
R&D expenses	59 000	41 000	5 000	170 000
Maintenance expenses	14 110	4 560	10 495	30 800
Handset business expenses	0	0	0	0
Personnel expenses	90 139	100 849	86 600	95 012
<b>Total</b>	<b>348 749</b>	<b>280 459</b>	<b>220 400</b>	<b>433 512</b>
<b>EBITDA</b>				
Depreciation from fixed assets	52 381	37 999	39 894	65 683
<b>EBIT</b>				
Financial expenses	14 700	6 300	18 900	17 220
Taxes (26%)	42 787	37 608	54 772	2 678
<b>Profit</b>	<b>121 778</b>	<b>107 039</b>	<b>155 889</b>	<b>7 622</b>

<b>Balance sheet (k€)</b>				
	<b>Team_1</b>	<b>Team_2</b>	<b>Team_3</b>	<b>Team_4</b>
<b>Assets</b>				
Fixed assets	707 937	395 030	382 430	1 275 783
Cash and cash equivalents	96 212	9 878	395 426	36 746
<b>Total</b>	<b>804 148</b>	<b>404 908</b>	<b>777 856</b>	<b>1 312 530</b>
<b>Liabilities &amp; equity</b>				
<b>Equity</b>				
Share capital	200 000	200 000	200 000	200 000
Previous years profits	107 370	-102 131	-28 033	-5 092
Profits for this year	121 778	107 039	155 889	7 622
<b>Total equity</b>	<b>429 149</b>	<b>204 908</b>	<b>327 856</b>	<b>202 530</b>
<b>Liabilities</b>				
Short term dept	0	10 000	0	-55 000
Long term dept	375 000	50 000	450 000	1 110 000
<b>Total liabilities</b>	<b>375 000</b>	<b>60 000</b>	<b>450 000</b>	<b>1 055 000</b>
<b>Total</b>	<b>804 148</b>	<b>404 908</b>	<b>777 856</b>	<b>1 312 530</b>

**Market shares**

	Team_1	Team_2	Team_3	Team_4
<b>Consumers:</b>				
Postpaid voice	22	27	24	27
Prepaid voice	20	26	25	29
Cellular data	25	23	25	27
WLAN data	0	0	100	0
SMS	22	26	25	27
MMS	32	24	25	19
<b>Corporations:</b>				
SME voice	30	21	25	25
NAT voice	28	24	24	24
INT voice	28	25	24	23
PA voice	29	24	23	24
SME data	30	22	22	26
NAT data	31	25	19	26
INT data	30	24	24	23
PA data	31	24	22	22

**Knowledge levels for each technology**

	Team_1	Team_2	Team_3	Team_4
GSM	66	83	71	78
GPRS	73	89	52	100
EDGE	0	79	0	0
WCDMA	94	0	76	78
WLAN	0	0	85	75
Application and service platform	100	100	57	99

**Key management ratios**

	Team_1	Team_2	Team_3	Team_4
<b>Operating performance (%)</b>				
ROE	28,4	52,2	47,5	3,8
Debt/Equity	0,9	0,3	1,4	5,2